



SBAExpress & CommunityExpress Loan Agreement / Promissory Note
(Subject to loan approval by "Lender")

Amount \$ \_\_\_\_\_

For value received, the undersigned \_\_\_\_\_ ("Borrower") promises to pay to the order of Innovative Bank, its successors and assigns, a California corporation ("Lender"), at 360 - 14th Street, Oakland, CA 94612 or such other place as the Lender may designate in writing to the undersigned, the principal sum of (\_\_\_\_\_) together with interest thereon from date of funding hereof until paid. The interest on this Note will fluctuate. The initial interest rate is \_\_\_\_\_% per year. This initial rate is the Prime Rate on the date SBA received the loan application, plus \_\_\_\_\_%. Adjustments to the interest rate will be made on the first day of each calendar month to reflect the Prime Rate on such date. Borrower must pay principal and interest payments of \$ \_\_\_\_\_, every month beginning the first business day of the following month upon initial disbursement of this Note; payments must be made on the first calendar day in the months they are due. All remaining principal and accrued interest is due and payable 7 years from date of initial disbursement. Lender must adjust the payment amount at least annually as needed to amortize principal over the remaining term of the note. The "Prime Rate" is the prime rate in effect on the first calendar day of the month as published in the Wall Street Journal on the next business day.

Effect of Variable Rate: A change in the interest rate will change the amount of the final payment.

Payments shall be applied first to accrued interest and the balance to principal. All or any part of the aforesaid principal sum may be prepaid at any time and from time to time without penalty. Borrower may prepay 20 percent or less of the unpaid balance at any time without notice. If Borrower prepays more than 20 percent and the Loan has been sold on the secondary market, Borrower must: (a) Give Lender written notice; (b) Pay all accrued interest; and (c) If the prepayment is received less than 21 days from the date Lender receives the notice, pay an amount equal to 21 days' interest from the date Lender receives the notice, less any interest accrued during the 21 days and paid under subparagraph "b" above. If Borrower does not prepay within 30 days from the date Lender receives notice, Borrower must give Lender a new notice. Principal prepaid will not be readvanced. If the Guaranty Section of this Promissory Note is completed and signed, this Promissory Note is also guaranteed by the Guarantor(s) named therein. In the event of any default by the Borrower in the payment of principal or interest when due or in the event of the suspension of business insolvency, assignment for the benefit of creditors, filing or adjudication of bankruptcy, or appointment of a receiver, or against the Borrower, the unpaid balance of the principal sum and other amounts owing under this Note shall at the option of the Lender become immediately due and payable and the amount then due shall accrue interest until payment in full at the rate of eighteen percent (18%) per annum or the highest rate permitted by law, whichever is less (the "Default Rate"). The Borrower and all other persons who may become liable for the payment hereof severally waive demand, presentment, protest, notice of dishonor or nonpayment, notice of protest, and any and all lack of due diligence or delays in collection which may occur, and expressly consent and agree to each and any extension or postponement of time of payment hereof from time to time at or after maturity or other indulgence, and waive all notice thereof. The Promissory Note is made and executed under, and is in all respects governed by, the laws of the State of California.

Late Charge: If a payment on this Note is more than 10 days late, Lender may charge Borrower a late fee of up to 5% of the unpaid portion of the regularly scheduled payment.

Security Interest - Borrower and Guarantor(s)

Borrower, and any Guarantor(s) of this Promissory Note signing the Guaranty Section below, acknowledge that all documents submitted in conjunction with this agreement are being submitted in order to induce a federally insured financial institution to extend credit and that submission of any false information herein may subject Borrower, Guarantor(s) or the principals to criminal prosecution, fine and/or imprisonment. To secure Borrower's performance under this agreement, and such Guarantor(s)' performance under any Guaranty hereof, Borrower and Guarantor(s) hereby grant pursuant to the California Uniform Commercial Code, to Lender a security interest in Borrower's and any and all Guarantor(s)' deposit accounts, regardless of source, wherever found, standing in the name of Borrower or Guarantor(s), including any affiliated companies of Borrower or Guarantor(s) whether established or designated and maintained pursuant to this agreement or not, as well as in the proceeds of those deposits. In the event of default under this agreement, Borrower and Guarantor(s) stipulate (i) that all personal bank accounts standing in their names shall be subject to this agreement and ACH debit and (ii) all ACH debits, whether made against Borrower's account or Guarantor(s) personal accounts, shall bear a commercial account code designation (CCD) for purposes of electronic collection via the ACH system, and (iii) Borrower and/or Guarantor(s) irrevocably consent to Lender using any means available to locate such deposit accounts until such time as all amounts that are due have been satisfied.

Lender may enforce this security interest as applicable by:

- a. Making immediate debit/charge via the ACH system (Code CCD) to any deposit account standing in the name or names of Borrower and/or Guarantor(s) without notice or demand of any kind; and/or interrupting the electronic transmission of funds to any account through the Automated Clearing House (ACH) system;
b. Freezing any of said accounts, without notice or demand of any kind, upon Lender's determination that the customer has breached any term of this agreement;
c. Placing a receiver within Borrower's place of business without notice or bond to intercept and collect all income derived from customer's operation until such time as any indebtedness owed to bank arising under this agreement has been satisfied in full;
d. Obtaining either a writ of attachment or a writ of possession without bond pertaining to Borrower and/or Guarantor(s)' personal property upon a showing of a presumption that customer has committed an act of fraud or is about to misappropriate funds to which it is not entitled. Borrower and Guarantor(s) shall provide any statement or notice that Lender determines to be necessary to preserve and protect this security interest. Borrower and/or Guarantor(s)' granting of this security interest in no way limits Borrower's liabilities to Lender under this agreement;
e. Filing any financing statement, notice or claim as Lender may deem appropriate to perfect or enforce the security interest granted hereunder.

Events of Default

Borrower and/or Guarantor(s) shall be in default if Borrower and/or Guarantor(s) fail timely to observe and perform any covenants, conditions, requirements and agreements required to be observed or performed by Borrower or Guarantor(s) under this agreement, or in the event of the suspension of Borrower's business, insolvency, assignment for the benefit of creditors, filing or adjudication of bankruptcy, or appointment of a receiver of or against the Borrower (an "Event of Default").

Remedies upon Event of Default

At any time upon or following the occurrence of one or more of the Events of Default, Lender may, at its option, assert or avail itself of any one or more of the rights, powers, remedies and defenses conferred upon Lender under the laws of the State of California, including the Uniform Commercial Code, which laws shall generally govern the construction and interpretation of this agreement, or assert or avail itself of any one or more of the rights, powers, remedies and defenses conferred upon Lender under any other appropriate law or regulation, whether federal to state.

IN WITNESS WHEREOF, Borrower has executed this Promissory Note.

Signature Principal / Corporate Officer\*

Signature Principal / Corporate Officer\*

Signature Principal / Corporate Officer\*

Signature Principal / Corporate Officer\*

\*Borrower warrants and represents that such signatories are authorized to take such action, and that if Borrower is other than a natural person, that such Promissory Note and the execution thereof have been approved by all corporate, partnership, Limited Liability Company or other action required to make the obligations hereunder binding on Borrower.

### **Account**

Borrower and/or Guarantor(s) will establish and maintain an account or accounts at an ACH receiving depository institution approved by Lender. Borrower and/or Guarantor(s) will maintain sufficient funds in the accounts to satisfy all obligations, including all fees contemplated by this Promissory Note. Borrower and/or Guarantor(s) irrevocably authorize Lender to debit said accounts for any fees and any other penalties or amounts owed under this agreement. In the event the accounts lack sufficient funds, Borrower and/or Guarantor(s) authorize Lender to debit via ACH without notice any bank account standing in their name(s). This agreement is the authorization required by N.A.C.H.A. to process ACH debits for obligations under this agreement for purposes of any kind and all financial institutions (RDFI's).

### **Severability**

The invalidity or unenforceability of any provision in this Agreement shall not cause any other provision to be invalid or unenforceable. This Promissory Note, together with any loan, security agreements and other instruments executed concurrently herewith constitutes the complete agreement of the parties respecting the credit extended to Borrower and supersedes any prior agreements, written or oral. It may not be modified, waived or altered, except in writing signed by the Lender.

### **Guarantors – Guaranty Section**

As a primary inducement to Lender to enter into this agreement with Borrower, the Guarantor(s) executing this Guaranty Section ("**Guaranty**") below, whether by signing the Guaranty Section or by acknowledging consent by electronic means, jointly or severally, unconditionally and irrevocably, guarantee the continuing full and faithful performance and payment by Borrower of each of its duties and obligations to Lender pursuant to this Note, as it now exists or is amended from time to time, with or without notice and all other obligations described in Indebtedness Guaranteed below (the "**Indebtedness**"). Guarantor(s) understands further that Lender may proceed directly against Guarantor(s) without first exhausting its remedies against Borrower or any other person or entity responsible therefore to it or any security held by Lender. This Guaranty will not be discharged or affected by the death of the Guarantor(s), will bind all heirs, administrators, representatives and assigns and may be enforced by or for the benefit of any successor Lender. Guarantor(s) understand that the inducement to Lender to extend credit to Borrower hereunder is consideration for this Guaranty, and that this Guaranty remains in full force and effect even if the Guarantor(s) receive no additional benefit from the Guaranty. This Guaranty is a payment guarantee and not a guarantee of collection only.

### **Amount of Guaranty**

The amount of this Guaranty is unlimited.

### **Indebtedness Guaranteed**

The indebtedness guaranteed by this Guaranty includes any and all of Borrowers indebtedness to Lender and is used in the most comprehensive sense and means and includes any and all of Borrowers liabilities, obligations and debts to Lender, now existing or hereinafter incurred or created, including, without limitation, all loans, advances, interest, costs, debts, overdraft indebtedness, credit card indebtedness, lease obligations, other obligations, and liabilities of Borrowers, or any of them, and any present or future judgments against Borrowers, or any of them; and whether any such Indebtedness is voluntarily or involuntarily incurred, due or not due, absolute or contingent, liquidated or unliquidated, determined or undetermined or undetermined; whether Borrower may be liable individually or jointly with others, or primarily or secondarily, or as guarantor or surety; whether recovery on the indebtedness may be or may become barred or unenforceable against Borrower for any reason whatsoever; and whether the indebtedness arises from transactions which may be voidable on account of infancy, insanity, ultra vires, or otherwise.

### **Duration of Guaranty**

This Guaranty will take effect when received by Lender without the necessity of any acceptance by Lender, or any notice to any Guarantor or to Borrower, and will continue in full force until all Indebtedness incurred or contracted before receipt by Lender of any notice of revocation shall have been fully and finally paid and satisfied and all of Guarantor(s)' other obligations under this Guaranty shall have been performed in full. If Guarantor(s) elect to revoke this Guaranty, Guarantor(s) may only do so in writing. Guarantor(s) written notice of revocation must be mailed to Lender, by certified mail, at Lender's address listed above or such other place as Lender may designate in writing. Written revocation of this Guaranty will apply only to advances of new Indebtedness created after actual receipt by Lender of Guarantor(s) written revocation. For this purpose and without limitation, the term "new Indebtedness" does not include Indebtedness which at the time of notice of revocation is contingent, unliquidated, undetermined or not due and which later becomes absolute, liquidated, determined or due. This Guaranty will continue to bind Guarantor(s) for all Indebtedness incurred by Borrower or committed by Lender prior to receipt of Guarantor(s)' written notice of revocation, including any extensions, renewals, substitutions or modifications of the Indebtedness. All renewals, extensions, substitutions, and modifications of the Indebtedness granted after Guarantor(s)' revocation, are contemplated under this Guaranty and, specifically will not be considered to be new Indebtedness. This Guaranty shall bind Guarantor's estate as to Indebtedness created both before and after Guarantor(s)' death or incapacity, regardless of Lender's actual notice of Guarantor(s)' death. Subject to the foregoing, Guarantor(s)' executor or administrator or other legal representative may terminate this Guaranty in the same manner in which Guarantor(s) might have terminated it and with the same effect. Release of any other guarantor or termination of any other guaranty of the indebtedness shall not affect the liability of Guarantor(s) under this Guaranty. A revocation Lender receives from any one or more Guarantor(s) shall not affect the liability of any remaining Guarantors under this Guaranty.

### **Obligations of Married Persons**

Any married person who signs this Guaranty hereby expressly agrees that recourse under this Guaranty may be had against both his or her separate property and community property.

### **Guarantor(s) Authorizes to Lender**

Guarantor(s) authorize Lender, either before or after any revocation hereof, without notice or demand and without lessening Guarantor(s)' liability under this Guaranty, from time to time: (A) prior to revocation as set forth above, to make one or more additional secured or unsecured loans to Borrower, to lease equipment or other goods to Borrower, or otherwise to extend additional credit to Borrower; (B) to alter, compromise, renew, extend, accelerate or otherwise change one or more times, the time for payment or other terms of the Indebtedness or any part of the Indebtedness, including increases and decreases of the rate of interest on the Indebtedness; extensions may be repeated and may be for longer than the original loan term; (C) to take and hold security for the payment of this Guaranty or the Indebtedness, and exchange, enforce, waive, subordinate, fail or decide not to perfect, and release any such security, with or without the substitution of new collateral; (D) to release, substitute, agree not to sue, or deal with any one or more of Borrowers sureties, endorsers, or other guarantors on any terms or in any manner Lender may choose; (E) to determine how, when and what application of payments and credits shall be on the Indebtedness (F) to apply such security and direct the order or manner of sale thereof, including without limitation, any nonjudicial sale permitted by the terms of the controlling security agreement or deed of trust, as Lender in its discretion may determine; (G) to sell, transfer, assign or grant participations in all or any part of the Indebtedness; and (H) to assign or transfer this Guaranty in whole or in part.

### **Guarantor(s) Representations and Warranties**

Guarantor(s) represent and warrant to Lender that (A) no representations or agreements of any kind may have been made to Guarantor(s) which would limit or qualify in any way the terms of this Guaranty; (B) this Guaranty is executed at Borrower's request and not at the request of Lender; (C) Guarantor(s) have full power, right and authority to enter into this Guaranty; (D) the provision of this Guaranty do not conflict with or result in a default under any agreement or other instrument binding upon Guarantor(s) and do not result in a violation of any law, regulation, court decree or order applicable to Guarantor(s); (E) Guarantor(s) have not and will not, without the prior written consent of Lender, sell, lease, assign, encumber, hypothecate, transfer or otherwise dispose of all or substantially all of Guarantor(s)' assets, or any interest therein; (F) upon Lender's request, Guarantor(s) will provide to Lender financial and credit information in form acceptable to Lender, and all such financial information which currently has been, and all future financial information which will be provided to Lender is and will be true and correct in all material respects and fairly present Guarantor(s) financial condition as of the dates the financial information is provided; (G) Lender has made no representation to Guarantor(s) as to the creditworthiness of Borrower, and (H) Guarantor(s) have established adequate means of obtaining from Borrower on a continuing basis information regarding Borrowers financial condition. Guarantor(s) agree to keep adequately informed from such means of any such facts, events, or circumstances which might in any way affect Guarantor(s)' risks under this Guaranty, and Guarantor(s) further agree that, absent a request for information, Lender shall have no obligation to disclose to Guarantor(s) any information or documents acquired by Lender in the course of its relationship with Borrower.

**Guarantor(s) Waivers**

Except as prohibited by applicable law, Guarantor(s) waive any right to require Lender to (A) make any presentment, protest, demand, or notice of any kind, including notice of change of any terms of repayment of the Indebtedness default by Borrower or any other guarantor or surety of Borrower, or the creation of new or additional Indebtedness; (B) proceed against any person, including Borrower, before proceeding against Guarantor(s); (C) proceed against any collateral for the Indebtedness, including Borrower's collateral, before proceeding against Guarantor(s); (D) apply any payments or proceeds received against the Indebtedness in any order; (E) give notice of the terms, time, and place of any sale of the collateral pursuant to the Uniform Commercial Code or any other law governing such sale; (F) disclose any information about the Indebtedness, the Borrower, the collateral or any other guarantor or surety, or about any action or nonaction of Lender; or (G) pursue any remedy or course of action in Lender's power whatsoever. Guarantor(s) also waive any and all rights or defense arising by reason of (H) any disability or other defense of Borrower, or any guarantor or surety or any other person; (I) the cessation from any cause whatsoever, other than payment in full, of the Indebtedness; (J) the application of proceeds of the Indebtedness by Borrower for purposes other than the purposes understood and intended by Guarantor(s) and Lender; (K) any act of omission or commission by Lender which directly or indirectly results in or contributes to the discharge of Borrower or any other guarantor or surety, or the loss or release of any collateral by operation of law or otherwise; (L) any statute of limitations in any action under this Guaranty or on the Indebtedness; or (M) any modification or change in terms of the Indebtedness, whatsoever, including without limitation, the renewal, extension, acceleration, or other change in the time payment of the Indebtedness is due and any change in the interest rate, and including any such modification or change in terms after revocation of this Guaranty or Indebtedness incurred prior to such revocation. Guarantor(s) waive all rights and any defenses arising out of an election of remedies by Lender even though that the election of remedies, such as a non-judicial foreclosure with respect to security for a guaranteed obligation, has destroyed Guarantor(s)' rights of subrogation and reimbursement against Borrower by operation of Section 580d of the California Code of Civil Procedure or otherwise. Guarantor(s) waive all rights and defenses that Guarantor(s) may have because Borrower's obligation is secured by real property. This means among other things: (1) Lender may collect from Guarantor(s) without first foreclosing on any real or personal property collateral pledged by Borrower. (2) If Lender forecloses on any real property collateral pledged by Borrower: (a) the amount of Borrower's obligation may be reduced only by the price for which the collateral is sold at the foreclosure sale, even if the collateral is worth more than the sale price. (b) Lender may collect from Guarantor(s) even if Lender, by foreclosing on the real property collateral, has destroyed any right Guarantor(s) may have to collect from Borrower. This is an unconditional waiver of any rights and defenses Guarantor(s) may have because Borrower's obligation is secured by real property. These rights and defenses include, but are not limited to, any rights and defenses based upon Section 580a, 580b, 580d or 726 of the Code of Civil Procedure. Guarantor(s) understand and agree that the foregoing waivers are waivers of substantive rights and defenses to which Guarantor(s) might otherwise be entitled under state and federal law. The rights and defenses waived include, without limitation, those provided by California laws of suretyship and guaranty, anti-deficiency laws, and the Uniform Commercial Code. Guarantor(s) acknowledge that Guarantor(s) have provided these waivers of rights and defenses with the intention that they are fully relied upon by Lender. Until all Indebtedness is paid in full, Guarantor(s) waive any right to enforce any remedy Lender may have against the Borrower or any other guarantor, surety, or other person, and further, Guarantor(s) waive any right to participate in any collateral for the Indebtedness now or hereafter held by Lender. In addition to the waivers set forth herein, if now or hereafter Borrower is or shall become insolvent and the Indebtedness shall not at all times until paid be fully secured by collateral pledged by Borrower, Guarantor(s) hereby forever waives and gives up in favor of Lender and Borrower, and Lenders and Borrower's respective successors, any claim or right to payment Guarantor(s) may now have or hereafter have or acquire against Borrower, by subrogation or otherwise so that at no time shall Guarantor(s) be or become a "creditor" of Borrower within the meaning of the Federal bankruptcy laws.

**Right of Setoff**

To the extent permitted by applicable law, Lender reserves a right of setoff in all Guarantor(s) accounts with Lender (whether checking, savings or some other account). This includes all accounts Guarantor(s) hold jointly with someone else and all accounts Guarantor(s) may open in the future. However, this does not include any IRA or Keogh accounts, or any trust accounts for which setoff would be prohibited by law. Guarantor(s) authorize Lender, to the extent permitted by applicable law, to hold these funds if there is a default, and Lender may apply the funds in these accounts to pay what Guarantor(s) owe under the terms of this Guaranty.

**Subordination of Borrower's Debt to Guarantor(s)**

Guarantor(s) agree that the Indebtedness of Borrower to Lender, whether non existing or hereafter created, shall be superior to any claim that Guarantor(s) may now have or hereafter acquire against Borrower, whether or not Borrower becomes insolvent. Guarantor(s) hereby expressly subordinate any claim Guarantor(s) may have against Borrower, upon any account whatsoever, to any claim that Lender may now or hereafter have against Borrower. In the event of insolvency and consequent liquidation of the assets of Borrower, through bankruptcy, by an assignment for the benefit of creditors, by voluntary liquidation, or otherwise, the assets of Borrower applicable to the payment of the claims of both Lender and Guarantor(s) shall be paid to Lender and shall be first applied to Lender and shall be first applied by Lender to the Indebtedness of Borrower to Lender. Guarantor(s) hereby assign to Lender all claims which it may have or acquire against Borrower or against any assignee or trustee in bankruptcy of Borrower; provided however, that such assignment shall be effective only for the purpose of assuring to Lender full payment in legal tender of the Indebtedness. If Lender so requests, any notes or credit agreements now or hereafter evidencing any debts or obligations of Borrower to Guarantor(s) shall be marked with a legend that the same are subject to this Guaranty and shall be delivered to Lender. Guarantor(s) agree, and Lender is hereby authorized, in the name of Guarantor(s), from time to time to execute and file financing statements and continuation statements and to execute such other documents and to take such other actions as Lender deems necessary or appropriate to perfect, preserve and enforce its rights under this Guaranty.

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Signature of Individual Guarantor                      Signature of Individual Guarantor                      Signature of Individual Guarantor                      Signature of Individual Guarantor

**Miscellaneous Provisions**

The following miscellaneous provisions are a part of this Guaranty:

**Amendments:** The Guaranty and Promissory Note constitutes the entire understanding and agreement of the parties as to the matters set forth in the Guaranty and Promissory Note. No alteration of or amendment to the Guaranty or Promissory Note shall be effective unless given in writing and signed by the party or parties sought to be charged or bound by the alteration or amendment.

**Attorney's Fees; Expenses:** If suit or action is instituted to collect, defend or enforce the Guaranty or Promissory Note, or any portion hereof or obligation of the Borrower or Guarantor(s) related hereto, the Borrower and Guarantor(s) promises to pay Lender such additional sum, as the court may adjudge as reasonable attorneys' fees and court costs in said proceedings, together with all other expenses incurred by Lender in connection therewith, including interest thereon at the Default Rate from the date such expenses were incurred by Lender.

**No Waiver by Lender:** Lender shall not be deemed to have waived any rights under the Guaranty or Promissory Note unless such waiver is given in writing and signed by Lender. No delay or omission on the part of Lender in exercising any right shall operate as a waiver of such right or any other right. A waiver by Lender of a provision of the Guaranty or Promissory Note shall not prejudice or constitute a waiver of Lender's right otherwise to demand strict compliance with that provision or any other provision of the Guaranty or Promissory Note. No prior waiver by Lender, nor any course of dealing between Lender, Borrower and/or Guarantor(s), shall constitute a waiver of any Lender's rights or of any of Borrower or Guarantor(s)' obligations. Whenever the consent of Lender is required under the Guaranty or Promissory Note, the granting of such consent by Lender in any instance shall not constitute continuing consent to subsequent instances where such consent is required and in all cases such consent may be granted or withheld in the sole discretion of Lender.

**Jury Waiver:** Lender, Borrower and Guarantor(s) hereby waive the right to any jury trial in any action, proceeding, or counterclaim brought by Lender, Borrower or Guarantor(s).

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| (Lender use only) | Lender/Bank Approval: _____<br>Date of Approval _____ |
|                   | Innovative Bank<br>By: _____<br>Authorized Signatory  |